

FIG. 1

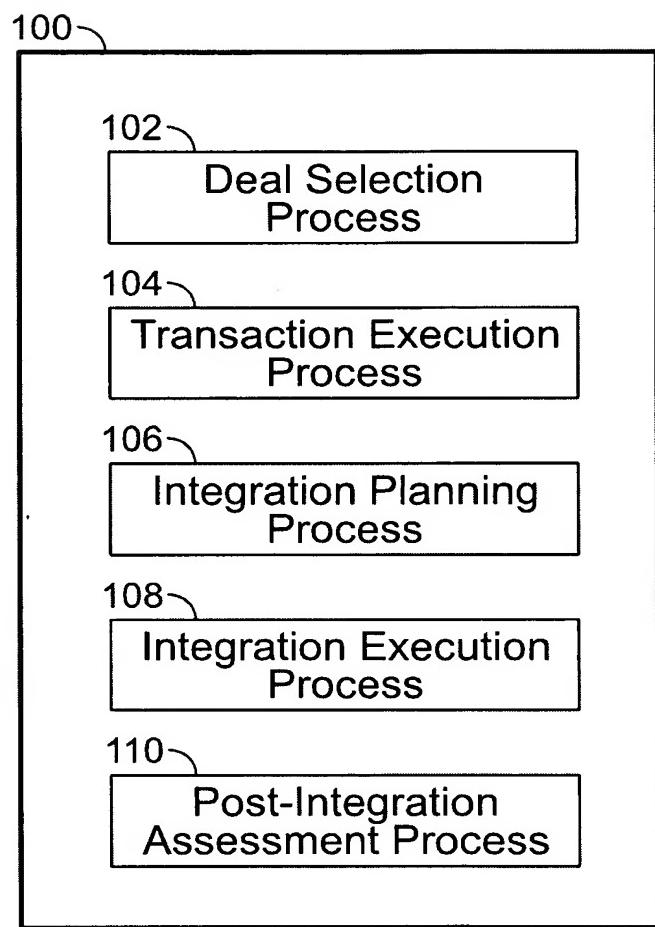


FIG. 2

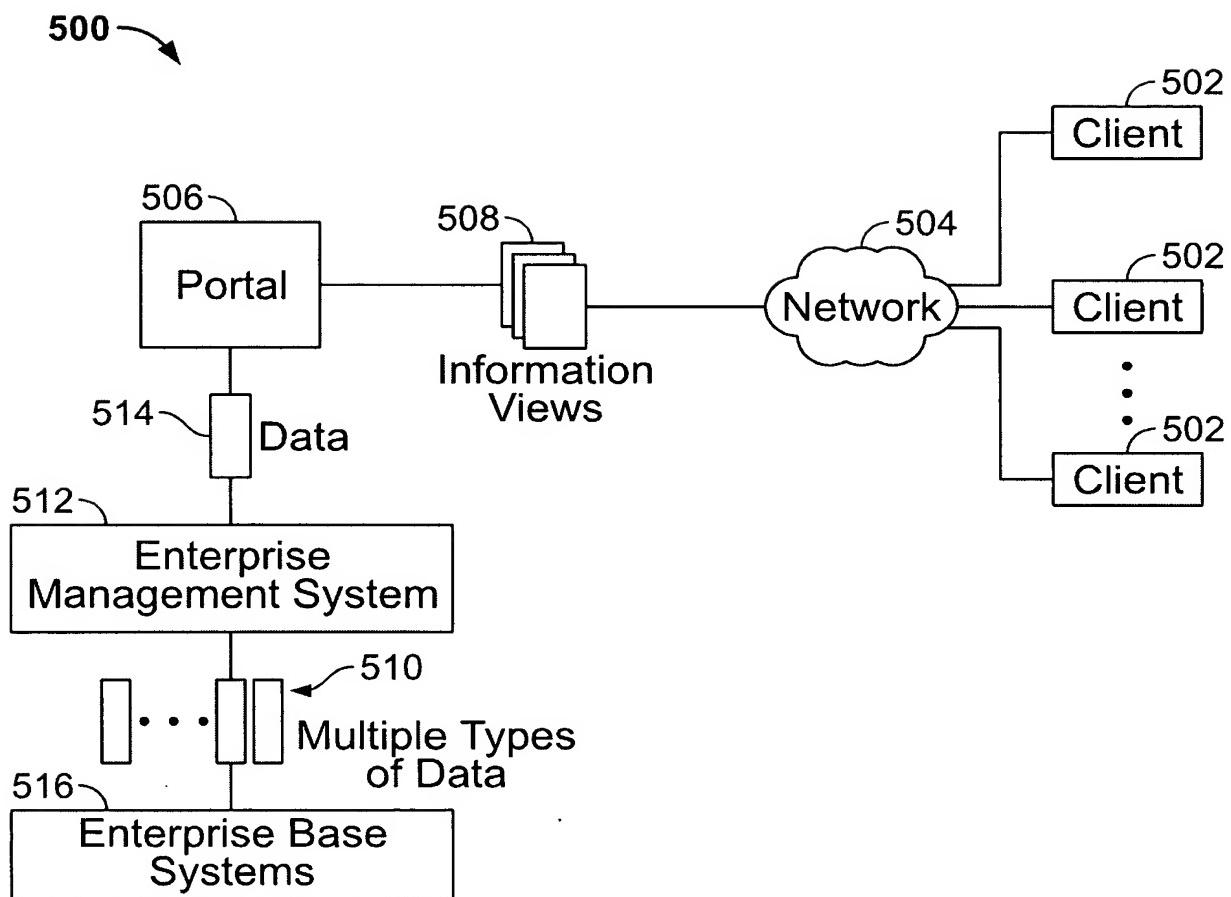


FIG. 3

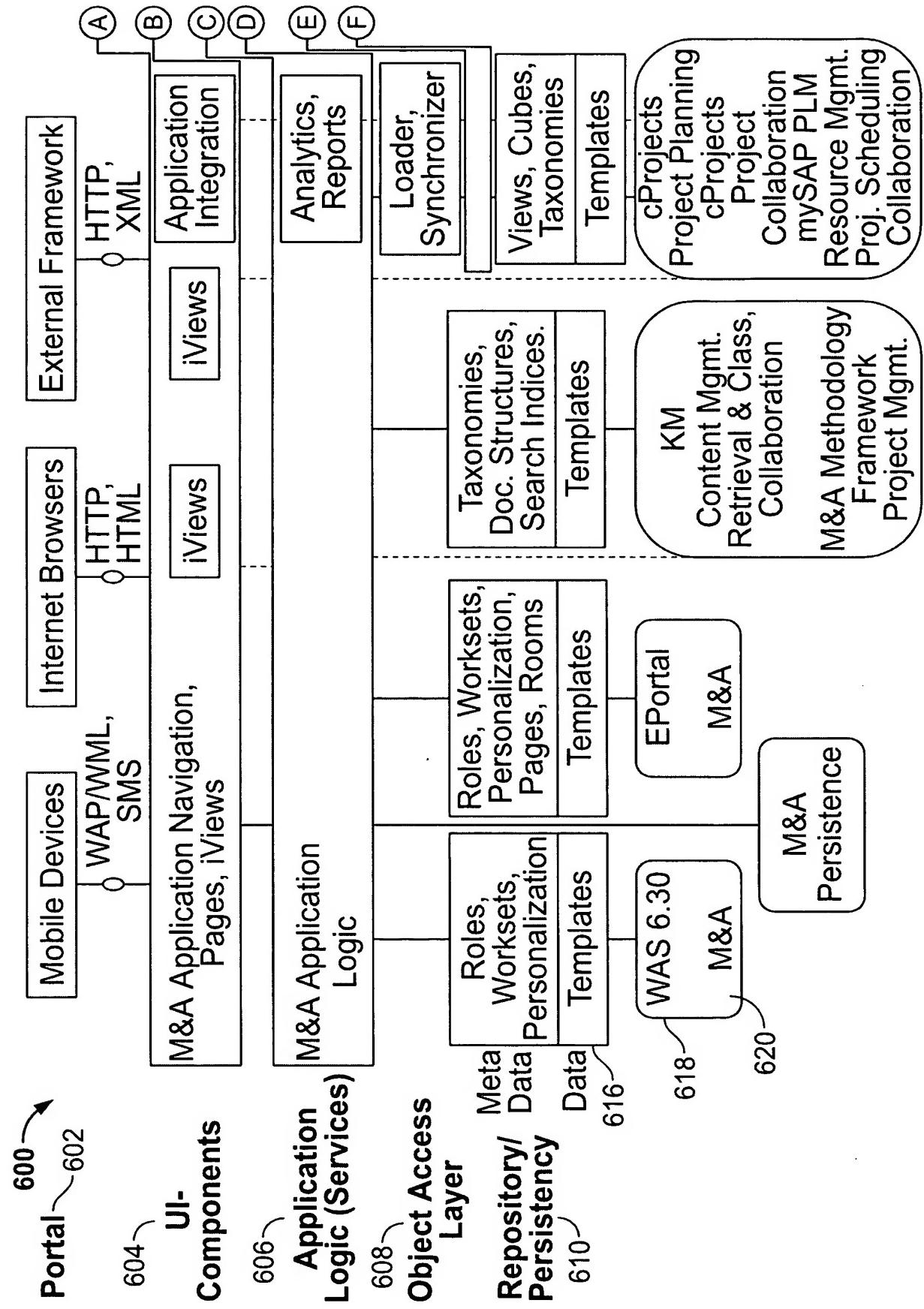


FIG. 4A

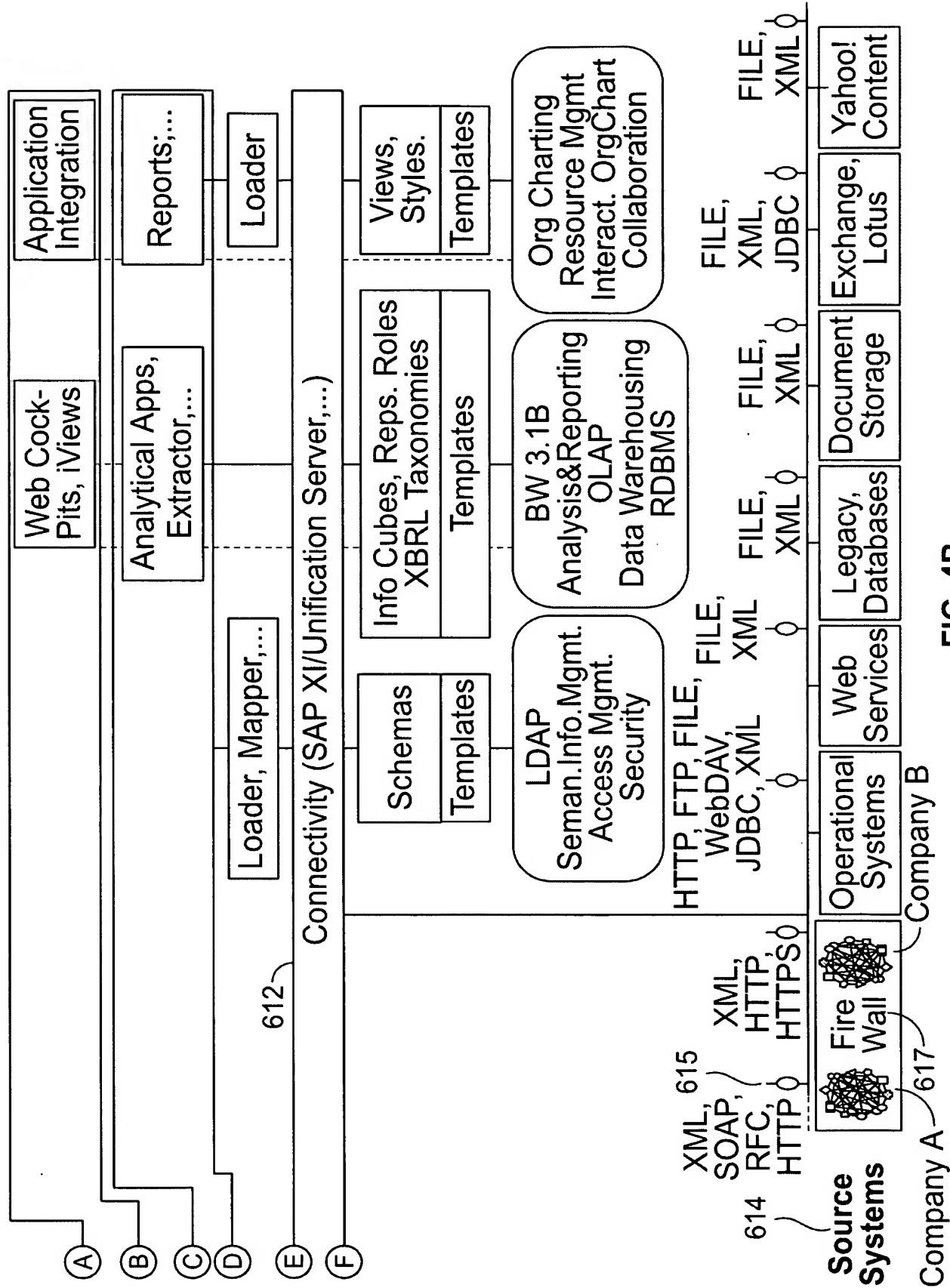


FIG. 4B

1200 →

1208

Welcome, Norman Ballard Personalize 1132

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Marine Systems Inc.

Deal Research Employee Info

Home • Deals

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Profile [] News (6) [] Alerts (2) [] Messages (5)

Last Milestone ~ 1237 Next Milestone

Letter of Intent [] Acquisition Agreement

Due: Dec. 16, 2002 Due: Feb. 20, 2003

95% [] 77%

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1200 →

1208

Welcome, Norman Ballard Personalize 1132

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Marine Systems Inc.

Deal Research Employee Info

Home • Deals

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Profile [] News (6) [] Alerts (2) [] Messages (5)

Last Milestone ~ 1237 Next Milestone

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Due: Dec. 16, 2002 Due: Feb. 20, 2003

95% [] 77%

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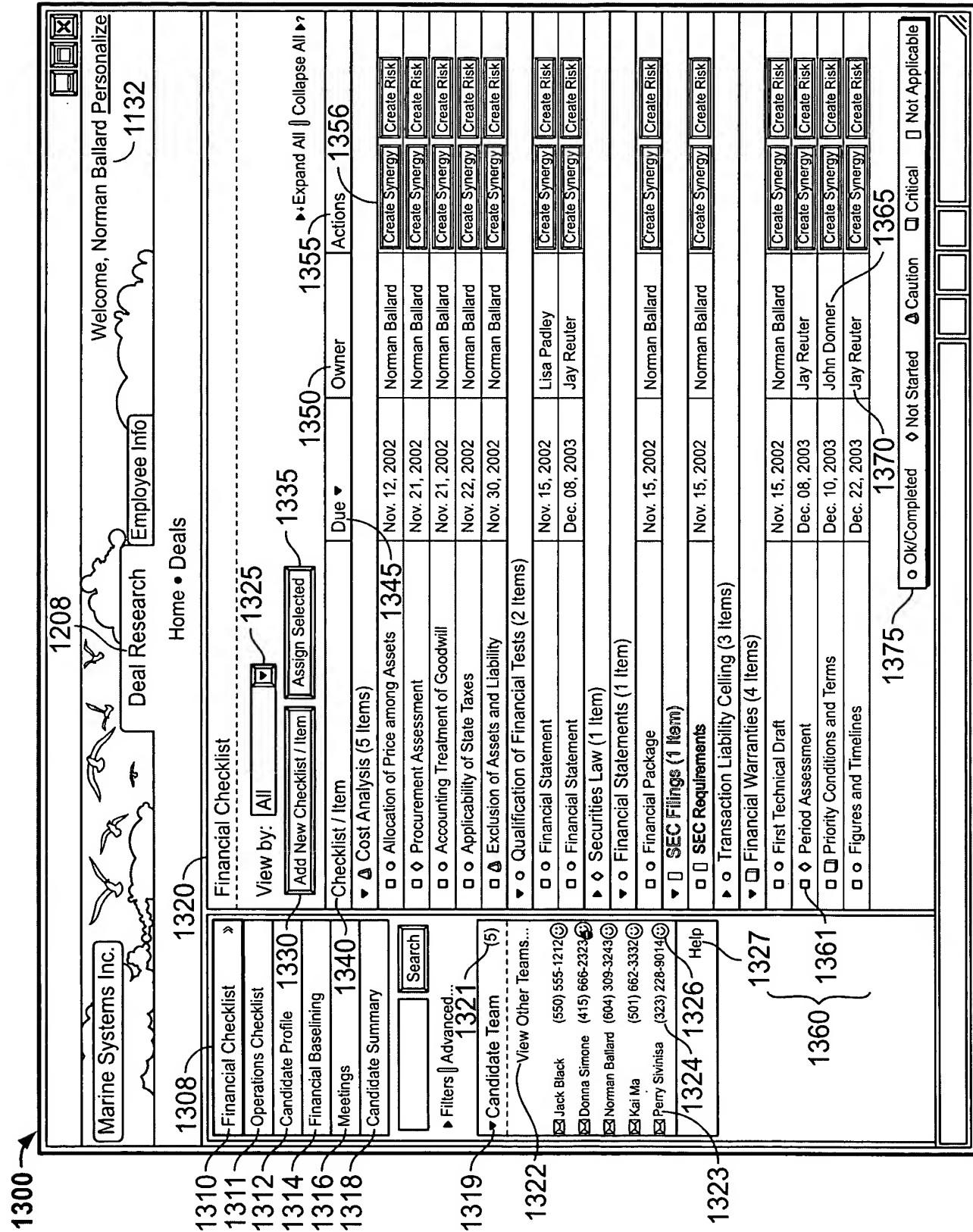
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FIG. 5



1400 →

The diagram illustrates a software application interface with several windows and toolbars:

- Main Window (1208):** Displays the company name "Marine Systems Inc." and a decorative background graphic. It includes a top menu bar with icons for file operations, a toolbar with "Welcome, Norman Ballard Personalize" and "1132", and a bottom navigation bar with "1408", "1421", "1420", "Home • Deals", "1409", "1410", "1411", "1412", "1413", "1414", "1415", "1416", "1417", "1418", and "1419".
- Employee Info Submenu (1409):** A dropdown menu from the main window's toolbar.
- Deals Menu Submenu (1410):** A dropdown menu from the main window's toolbar.
- Search Bar (1411):** Located in the main window toolbar.
- Deliverables Tracker Window (1423):** A modal window showing a table of assigned deliverables. It includes a search bar, a sort dropdown ("Sort by || Meeting Date || Task Force"), and a "View: My Deliverables" button.
- Table Data (1424):** A sample table from the Deliverables Tracker window:

Name	1432	1431	Task Force	Assigned By	Due Date	Status
IT Infrastructure (1)			Steering Committee	✉ Christopher Jacobs	July 25, 2002	○ On Schedule
Facilities Management Plan			Steering Committee	✉ David Adams	August 16, 2002	○ On Schedule
IT Rollout Schedule			Steering Committee	✉ Christopher Jacobs	September 20, 2002	Not Started
- My Assigned Deliverables Window (1430):** A modal window showing a table of assigned deliverables. It includes a search bar, a sort dropdown ("Sort by || Meeting Date || Task Force"), and a "View: My Deliverables" button.
- Table Data (1431):** A sample table from the My Assigned Deliverables window:

Name	1432	1431	Task Force	Assigned By	Due Date	Status
IT Infrastructure (1)			Steering Committee	✉ Christopher Jacobs	July 25, 2002	○ On Schedule
Facilities Management Plan			Steering Committee	✉ David Adams	August 16, 2002	○ On Schedule
IT Rollout Schedule			Steering Committee	✉ Christopher Jacobs	September 20, 2002	Not Started
- My Requested Deliverables Window (1440):** A modal window showing a table of requested deliverables. It includes a search bar, a sort dropdown ("Sort by || Meeting Date || Task Force"), and a "View: My Deliverables" button.
- Table Data (1441):** A sample table from the My Requested Deliverables window:

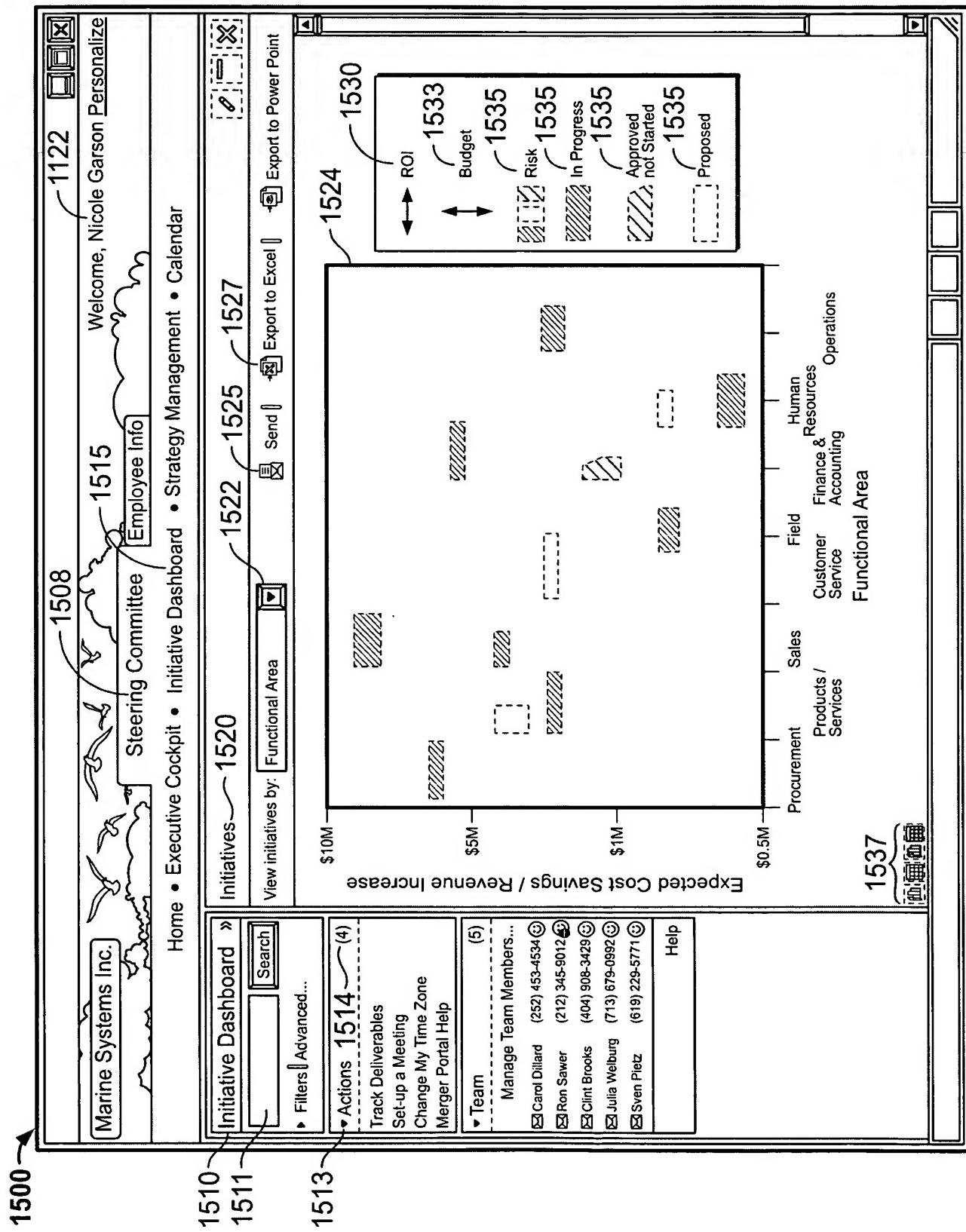
Name	Task Force	Requested Fresh	Due Date	Status
Speedier Network Landscape (2)	Operations	✉ Mike Powers	July 15, 2002	□ Off Schedule
North American Network	Operations	✉ Mike Powers	July 13, 2002	□ Off Schedule
Taiwan Network	Operations	✉ Li Wang	July 13, 2002	✓ Complete
Official Head Count for Global IT	Human Resources	Martin Ellis	Mary Eamas	○ On Schedule
Facilities list (UK)	Operations	Jill Barber	Carl Williams	○ On Schedule
Organizational model	Steering Committee	Will Marks	David Adams	□ Off Schedule
- Contextual Tools (1416):** A list of tools: "Organize a Meeting", "Upload Files", "Edit Subscription Preferences", "Re-assign This Deliverable", and "Deliverable Help".
- IT Tools (1415):** A list of tools: "IT Talent Identification & Retention", "IT Standardization Assessment", "IT Budget Estimator", and "Candidate Team".
- Add Members... (1418):** A list of members with checkboxes:
 - Jack Black (650) 555-1212 ☺
 - Donna Simone (415) 666-2323 ☺
 - Norman Ballard (604) 309-3243 ☺
 - Kai Ma (501) 662-3332 ☺
 - Perry Sivinisa (323) 226-9014 ☺
- Help (1419):** A list of help links: "Help", "About", "Logout", and "Help Center".

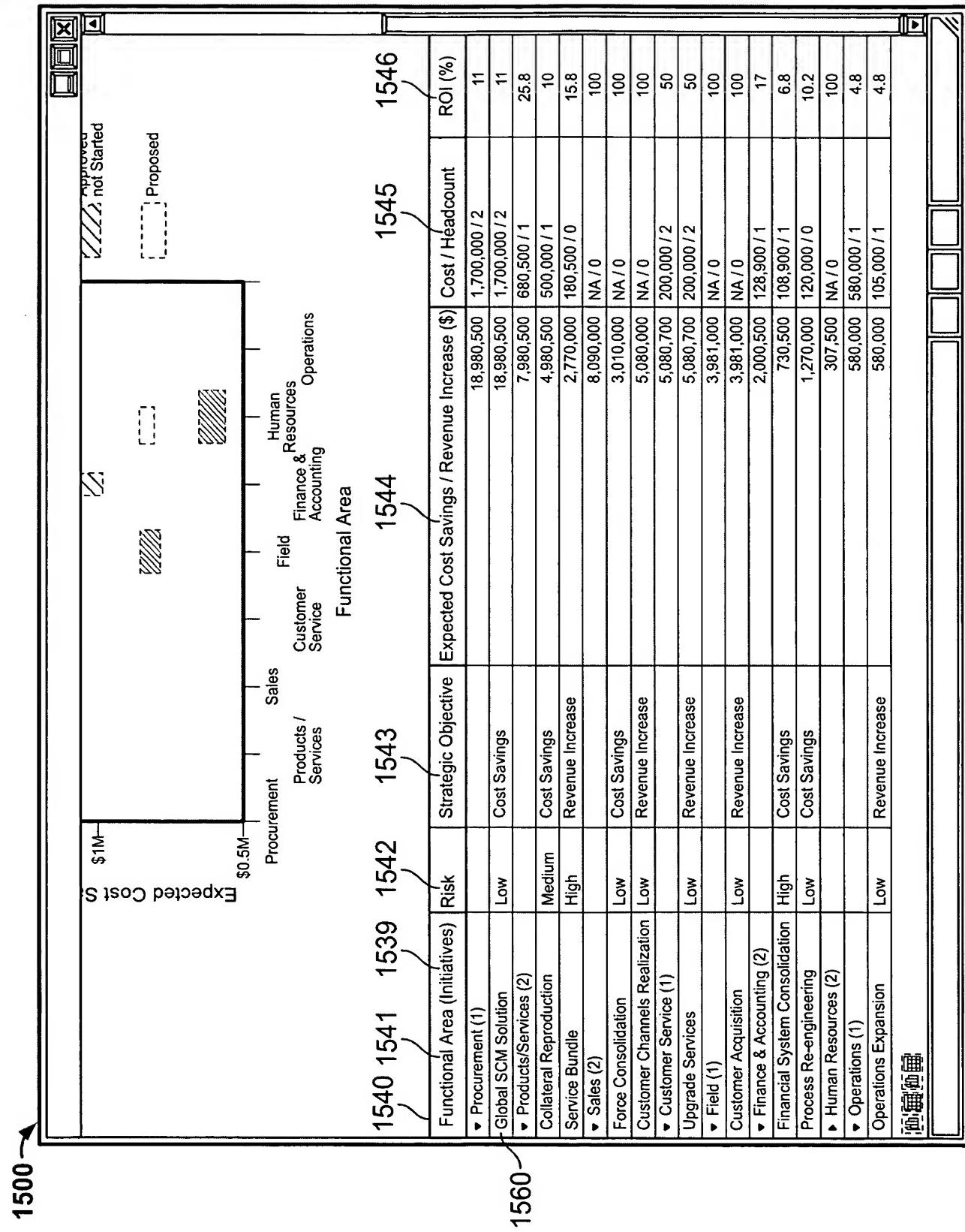
Annotations with callouts point to specific UI elements:

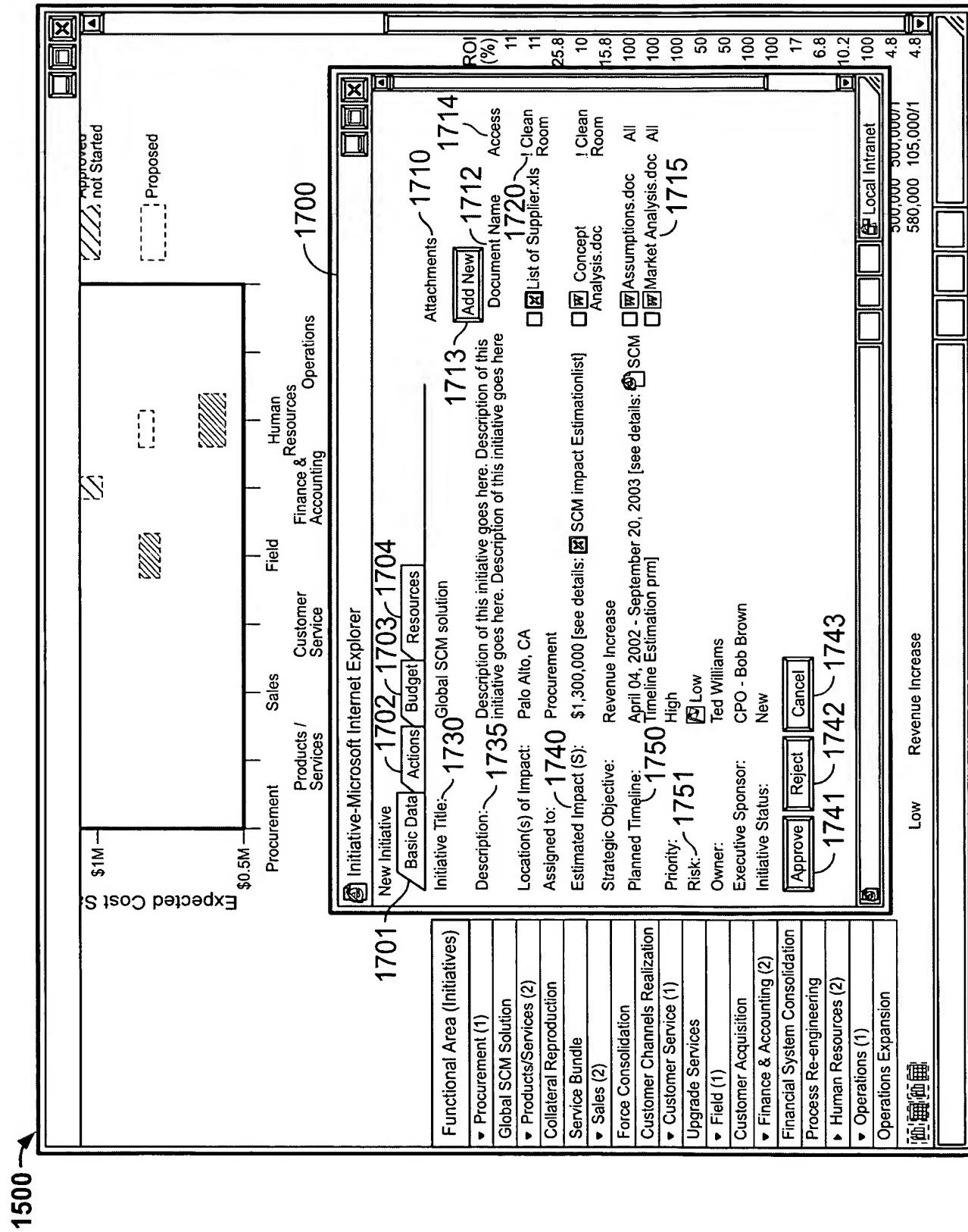
- An annotation labeled "1400" points to the main window title bar.
- An annotation labeled "1408" points to the main window title bar.
- An annotation labeled "1420" points to the main window title bar.
- An annotation labeled "1421" points to the main window title bar.
- An annotation labeled "1422" points to the main window title bar.
- An annotation labeled "1423" points to the "Deliverables Tracker" window title bar.
- An annotation labeled "1424" points to the "Deliverables Tracker" window table header.
- An annotation labeled "1425" points to the "View: My Deliverables" button in the "Deliverables Tracker" window.
- An annotation labeled "1426" points to the "View: My Deliverables" button in the "My Assigned Deliverables" window.
- An annotation labeled "1427" points to the "View: My Deliverables" button in the "My Requested Deliverables" window.
- An annotation labeled "1428" points to the "Sort by || Meeting Date || Task Force" dropdown in the "Deliverables Tracker" window.
- An annotation labeled "1429" points to the "Sort by || Meeting Date || Task Force" dropdown in the "My Assigned Deliverables" window.
- An annotation labeled "1430" points to the "Sort by || Meeting Date || Task Force" dropdown in the "My Requested Deliverables" window.
- An annotation labeled "1431" points to the "Sort by || Meeting Date || Task Force" dropdown in the "Table Data (1431)" window.
- An annotation labeled "1432" points to the "Sort by || Meeting Date || Task Force" dropdown in the "Table Data (1441)" window.
- An annotation labeled "1433" points to the "View: My Deliverables" button in the "Table Data (1431)" window.
- An annotation labeled "1434" points to the "View: My Deliverables" button in the "Table Data (1441)" window.
- An annotation labeled "1435" points to the "View: My Deliverables" button in the "Table Data (1432)" window.
- An annotation labeled "1436" points to the "View: My Deliverables" button in the "Table Data (1432)" window.
- An annotation labeled "1437" points to the "View: My Deliverables" button in the "Table Data (1432)" window.
- An annotation labeled "1438" points to the "View: My Deliverables" button in the "Table Data (1432)" window.

FIG. 7

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FIG







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FIG. 11

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1915

Marine Systems Inc.

1915 → **1908**

Steering Committee Employee Info

Welcome, Nicole Garson Personalize 1122

Home • Executive Cockpit • Initiative Dashboard • Strategy Management • Calendar

Executive Cockpit

»

► Advanced...

► (4)

Track Deliverables
Set-up a Meeting
Change My Time Zone
Merger Portal Help

1951

Team (5)

Manage Team Members...

✉ Carol Dillard (252) 453-4534 ☺
 ✉ Ron Sawyer (212) 345-9012 ☺
 ✉ Clint Brooks (404) 908-3429 ☺
 ✉ Julia Walburg (713) 679-0992 ☺
 ✉ Sven Pietz (619) 229-5771 ☺

Help

1950

►

► Open Issues: Revenue reporting model! Transaction freeze data

►

►

►

1915 → **1908**

Merger Performance

Key Performance Indicators

Indicator	Value
Sales	80
Customer	75
Press	70
Market	65
Analyst	60
Customer	55
Press	50
Market	45
Analyst	40
Sales	35
Customer	30
Press	25
Market	20
Analyst	15
Sales	10
Customer	5
Press	0
Market	0
Analyst	0

Decision In-Box ~ 1930

	Done	Due	Issue
Engage Boston Consulting Group	<input type="checkbox"/>	07.25.02	Decide England territory overlap
Set goals on headcount reduction	<input type="checkbox"/>	07.26.02	Set goals on headcount reduction
Appoint new VP sales Eastern US	<input type="checkbox"/>	07.26.02	Appoint new VP sales Eastern US

Sort by: Category

► Open Issues: England territory overlap

► **1940**

►

► Open Issues: Head Office Location; San Diego flagship office

1940

Summary

Date	Type	Title
07.07.02	Decision	Consolidate NY facilities
07.06.02	Open Issue	Head office location
07.01.02	Complete	Atlanta migration Plan
06.26.02	Decision	NewCo to run R3
06.25.02	Open Issue	San Diego flagship office
06.22.02	Complete	Network Landscape

NewCo offices will be consolidated at 134 Broadway facility. Other offices to...
 Huge savings possible if we choose Atlanta over San Diego.
 Atlanta facilities renovation will be renovated and occupied by October 31st.
 Cost savings and extensibility make R3 clear choice.
 Cost over runs on construction propose cancellation or project
 Houston to be hosting center R3, local offices to be linked via UUNet.

FIG. 12

Marine Systems Inc.

Procurement Task Force Employee Info

1142

Welcome, Ted Williams Personalize

2008

2020

2025

Operations Files »
 Merger Team Files

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Actions (3)

Schedule a new meeting
 Synchronize with Outlook
 Help with Calendar

2055

Team (5)

Manage Team Members...

- Carol Dillard (252) 453-4534 ☎
- Ron Sawyer (212) 345-9012 ☎
- Clint Brooks (404) 906-3428 ☎
- Julia Walburg (713) 679-0992 ☎
- Sven Piez (619) 229-5771 ☎

2060

My Meetings (5)

Sync Outlook... View Calendar...

02/05/03 Milestone 1 (Atlanta)
 02/08/03 Milestone 2 (Video Conf...)
 02/09/03 Milestone 3 (San Diego)
 02/15/03 Milestone 4 (Atlanta)
 02/19/03 Milestone 5 (Paris)

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FIG. 13

2100 →

2108 Welcome, Enrique Martinez Personalize

Marine Systems Inc.

Operations Task Force Employee Info

2102

2115 Home • File Sharing • Discussion • Calendar • Deliverables

2120 Operations Discussions »

2122 Merger Team Discussions

Search

Filters Advanced...

(5)

Actions

Start a Discussion Thread

Start a Chat Session

Manage Subscriptions

Chat Help

Discussion Help

2160 Team

Manage Team Members...

Enrique Martinez (252) 555-3532 ☎
 Bob Arnold (212) 236-1622 ☎
 Elizabeth Brown (404) 359-0086 ☎
 LI Chen 86623345-0025 ☎
 Joe Douglas (713) 345-3422 ☎
 Martin Ellis (404) 514-2343 ☎
 Mark Michaels (619) 345-7801 ☎

Help

2106 Operations Task Force Discussions

2104 Who should join the ERP migration project?

Tom Johns should be included

Joe Douglas 5/22/02 2:18:16 PM

2155

Document management system - Firewall access

Elizibeth Brown 5/15/02 9:27:58 PM

The network security for the new Miami offices

Bob Arnold 5/15/02 9:27:30 PM

Can someone point me to where I could find the Network security standards? I am mainly looking for the HTTPS license authority you are using, and PC browsers security standards by Positions.

-Bob

Reply Delete Close Subscribe

2105 Contact Jim D. Brown he could help

Enrique Martinez 5/15/02 8:28:36 PM

Jim is a good guy and knows the security stuff inside and out.
Phone: 404-331-0988, email: james.brown@offshore.com

Enrique

Reply Delete Close Subscribe

2130 Create New Discussion Topic

2135 Subscribe to the Discussion Delete Discussion

2140

2120

2122

2160

FIG. 14

2200 →

2208

Marine Systems Inc.

Welcome, Ted Williams Personalize 1142

Procurement Task Force Employee Info

Home • Briefing Book • File Sharing • Discussion • Calendar • Deliverables 2215

2210

My Calendar ►

Operations Calendar

Merger Team Calendar

Monthly Calendar ►

► June ►

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
22							1
23	2	3	4	5	6	7	8
24							
25							
26							
27							
28							
29							
30							
31							

► Actions (3)

▼ Filters Advanced...

► Synchronize with Outlook

Set up a Meeting

Calendar Calendar

► Team (5)

Manage Team Members...

- ✉ Carol Dillard (252) 453-4534 ☺
- ✉ Ron Sawyer (212) 345-9012 ☹
- ✉ Clint Brooks (404) 908-3429 ☺
- ✉ Julia Walburg (713) 679-0992 ☺
- ✉ Sven Piez (619) 229-5771 ☺

► My Meetings (5)

Sync Outlook... ▶ View Calendar...

02/05/03 Milestone 1 (Atlanta)
 02/08/03 Milestone 2 (Video Conf...)
 02/09/03 Milestone 3 (San Diego)
 02/15/03 Milestone 4 (Atlanta)
 02/19/03 Milestone 5 (Paris)

Help

2212

2216

2240

2230 →

FIG. 15

2300 →

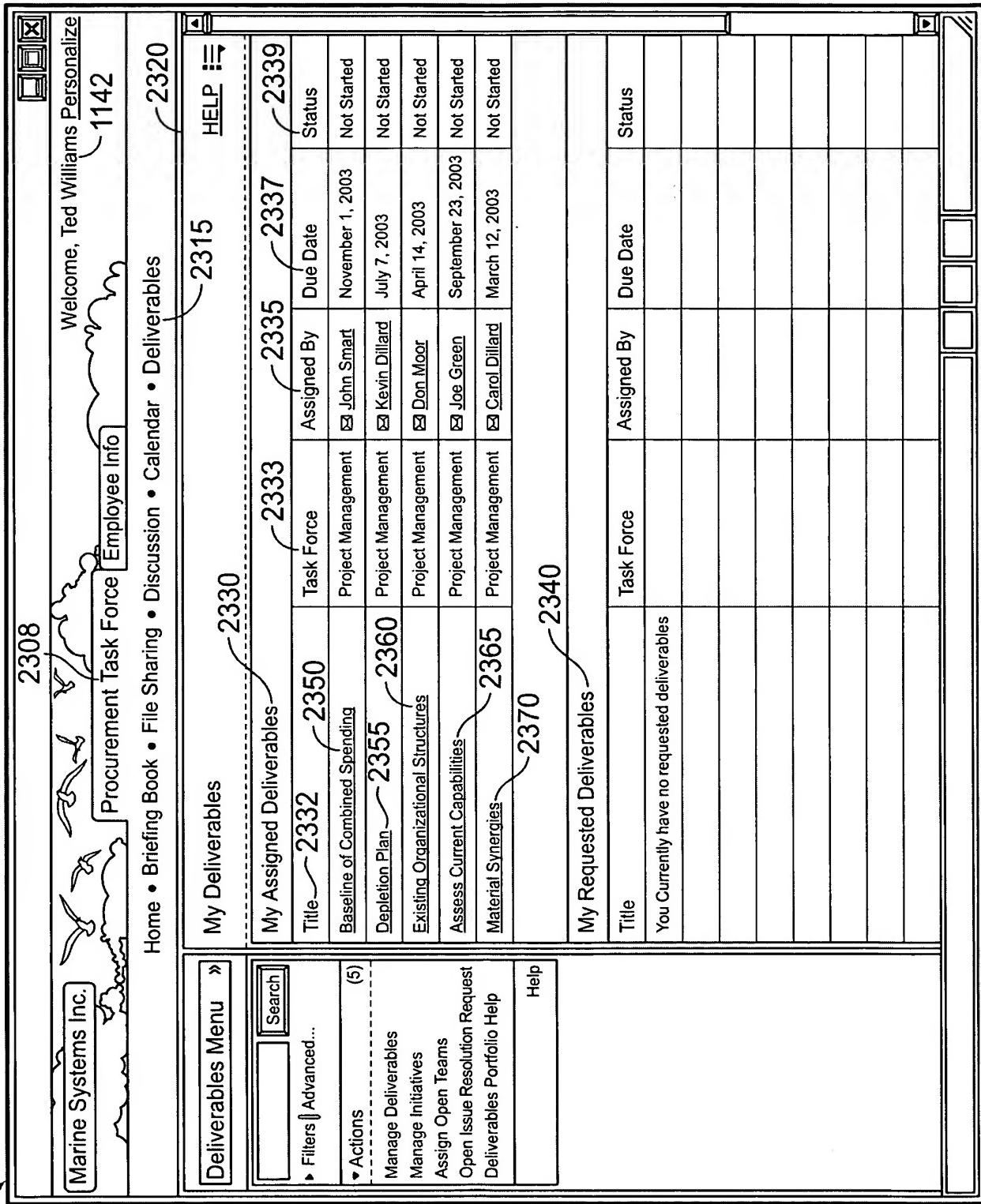
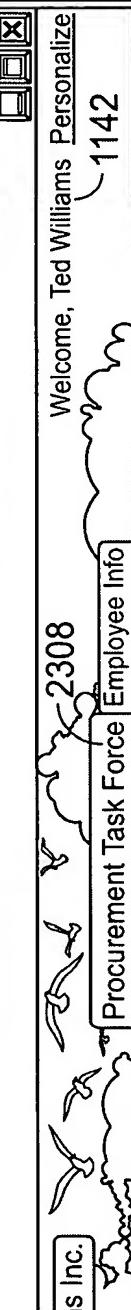


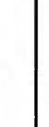
FIG. 16

2400 →

Marine Systems Inc.  **2308** 

Procurement Task Force Employee Info

Home • Briefing Book • File Sharing • Discussion • Calendar • Deliverables ~ **2315**

2401  **2402**  **2403**  **2404**  **2405**  **2406** 

2407  **2408** 

2409 ~ (4) 

Create Sub-deliverable
 Create Issue Resolution Request
 Communicate Decisions
 Reassign this deliverable

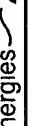
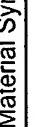
2410 

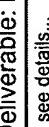
2411 

Manage Team Members...
 Jack Black (252) 555-1212 
 Donna Simone (252) 555-1212 
 Norman Ballard (252) 555-1212 
 Kai Ma (252) 555-1212 

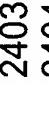
2412 ~ (4) 

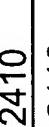
Risk Level/Impact Mitigation Plan Created by
 Diminishing Supply Quality Low / \$0.73M   Quality Control Kai Ma 

2413  **2414** 

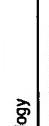
2415  **2416** 

2417  **2418** 

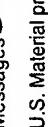
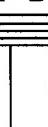
2419  **2420** 

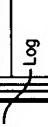
2421  **2422** 

2423  **2424** 

2425  **2426** 

2427  **2428** 

2429  **2430** 

2431  **2432** 

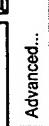
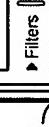
2433  **2434** 

2435  **2436** 

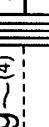
2437  **2438** 

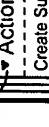
2439  **2440** 

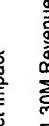
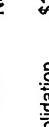
2441  **2442** 

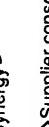
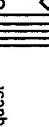
2443  **2444** 

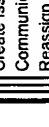
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2447  **2448** 

2449  **2450** 

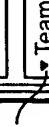
2451  **2452** 

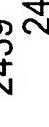
2453  **2454** 

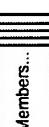
2455  **2456** 

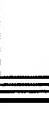
2457  **2458** 

2459  **2460** 

2461  **2462** 

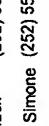
2463  **2464** 

2465  **2466** 

2467  **2468** 

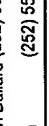
2469  **2470** 

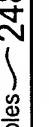
2471  **2472** 

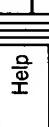
2473  **2474** 

2475  **2476** 

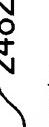
2477  **2478** 

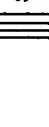
2479  **2480** 

2481  **2482** 

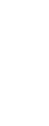
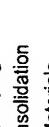
2483  **2484** 

2485  **2486** 

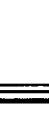
2487  **2488** 

2489  **2490** 

2491  **2492** 

2493  **2494** 

2495  **2496** 

2497  **2498** 

2499  **2500** 

2501  **2502** 

2503  **2504** 

2505  **2506** 

2507  **2508** 

2509  **2510** 

2511  **2512** 

2513  **2514** 

2515  **2516** 

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2567 **2568**

2569 **2570**

2571 **2572**

2573 **2574**

2575 **2576**

2577 **2578**

2579 **2580**

2581 **2582**

2583 **2584**

2585 **2586**

2587 **2588**

2589 **2590**

2591 **2592**

2593 **2594**

2595 **2596**

2597 **2598**

2599 **2600**

2601 **2602**

2603 **2604**

2605 **2606**

2607 **2608**

2609 **2610**

2611 **2612**

2613 **2614**

2615 **2616**

2617 **2618**

2619 **2620**

2621 **2622**

2623 **2624**

2625 **2626**

2627 **2628**

2629 **2630**

2631 **2632**

2633 **2634**

2635 **2636**

2637 **2638**

2639 **2640**

2641 **2642**

2643 **2644**

2645 **2646**

2647 **2648**

2649 **2650**

2651 **2652**

2653</

2400 →

FIG. 18

2600 →

2615

2608

2602

Marine Systems Inc.

Sales Task Force

Employee Info

Welcome, J.J. Martin Personalize

Home • Sales Integration • Transition Cockpit • File Sharing • Discussion • Calendar • Deliverables

Account Transition Rollout ~ 2620

REGION WORLDWIDE 20:34:19 PST 11082002 CLASS CONFIDENTIAL GENERATOR SAPBW02438 ACCOUNT TRANSITION ROLLOUT

ER TRANSITIONED
 EXECUTIVE ASSIGNMENT
 CUSTOMER CONTACTED

Region	Number of Accounts
US	300
EMEA	300
FAR EAST	200

Customer Transition »

Search

Filters [Advanced...]

Actions (5)

- Set-up a meeting
- Start a discussion thread
- Build an Org Chart
- Manage Subscriptions
- Merger Portal Help

Team (4)

Manage Team Members...

- ✉ Jack Black (252) 555-1212 ☺
- ✉ Donna Simone (252) 555-1212 ☺
- ✉ Norman Ballard (252) 555-1212 ☺
- ✉ Kai Ma (252) 555-1212 ☺

Sales Synergy Tracking — 2630 — 2640 — 2650 — 2655 — 2660

Synergy	Expected Impact	Realized To Date	Progress	Owner	Related Initiatives
Sales channel consolidation - U.S.	3 M\$	0.8 M\$	25%	James Roberson ☺	- CRM system consolidation
Sales expansion - Latin America	6 M\$	4.5 M\$	75%	Lee Chen ☺	- Chicago sales force integration
					- New Mexican Operations
					- Brazil "New Markets"

2635

FIG. 19

Offshore Systems Inc.
Merger and Acquisition System

Procurement Supplier

Procurement Task Force: Cost Synergies and Capture Plan: New Initiative ~2710

Create

Initiative Title: Private Sheet Metal Marketplace

Comments ~2717

Value Description Attached Files

Actions

Cost of account

Value

Final Value \$ 96

Actions

- Add New Task
- Add New Synergy or Risk
- Add New Initiative

Resources

Add New Delete

Type Description

Quantity Priority

Team Ted Williams 650-515-1212

Save and Close Cancel Create Initiative

Save and Close Cancel Create Initiative

2700

2710

2711

2715

2717

2720

2721

2730

2740

2741

2742

FIG. 20

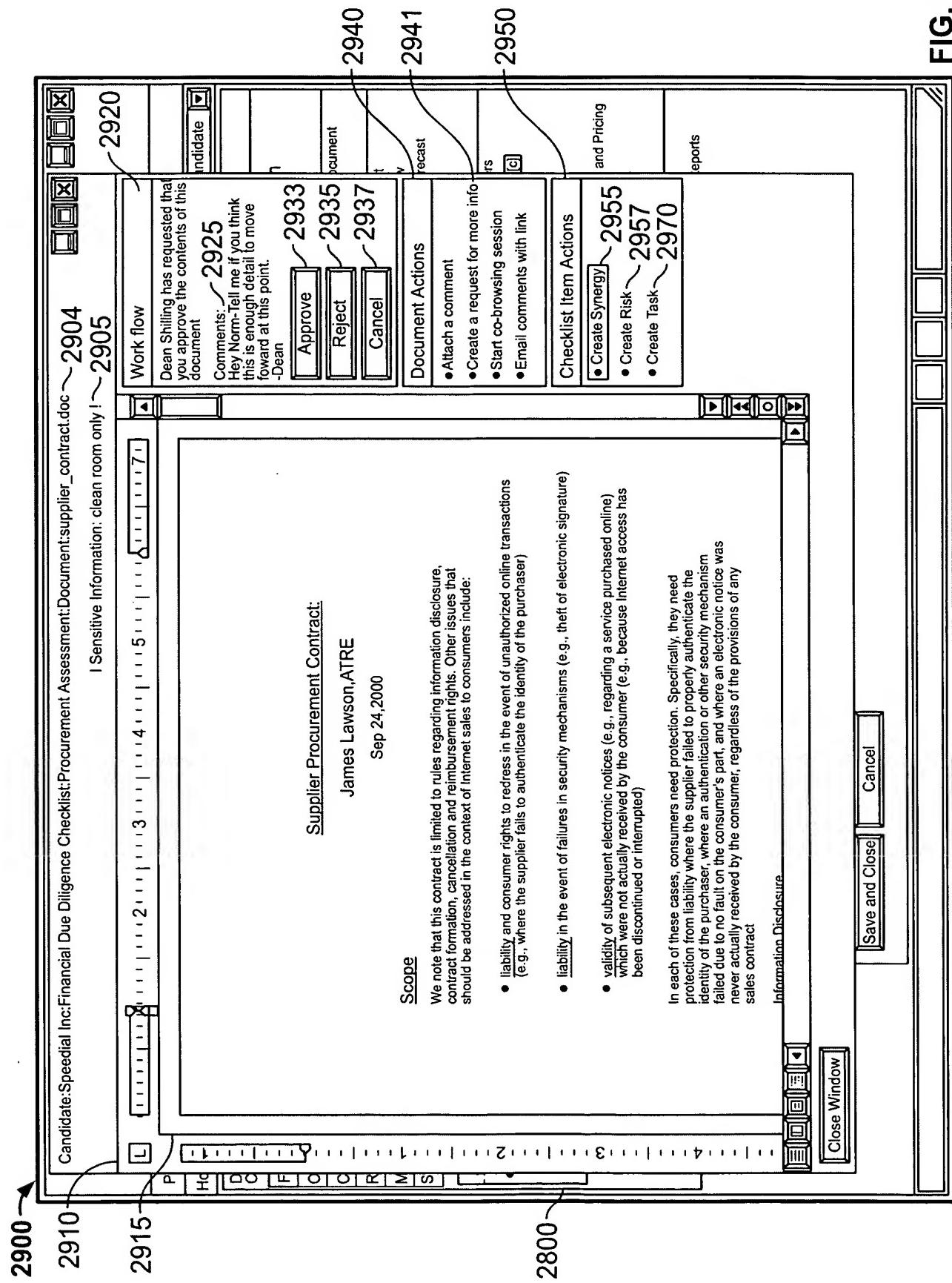


FIG. 22

2900 →

Candidate:Speedial Inc:Financial Due Diligence Checklist:Procurement Assessment:Document:supplier_contract.doc		2980
Sensitive Information: clean room only		
Deal:Pro-Sailing Out Fitter:Candidate Speedial Inc:Procurement Assessment:New Synergy		
Created By: Norman Ballard ↗ 1132		
Synergy Title: Sheet Metal Supplier Consolidation		
Description: Cost of sheet metal could drop 9%-12% of sheet metal was produced through a single account due to volume pricing		
Scope We no contra should		
Address to: Address Synergy ↗ 3010		
Value Drive Functional Area: Procurement ↗ 3015		
Financial \$ 960,000 ↗ 3017		
Add New Deliverable ↗ 3020		
Deliverable Type ↗ 3030		
Phase ↗ 3040		
<input type="checkbox"/> Baseline of Combined Spending <input type="checkbox"/> Contracts and Depletion Plan <input type="checkbox"/> Existing Organizational Structures <input type="checkbox"/> Assess Current Capabilities <input type="checkbox"/> Cost Synergies and Capture Plan <input type="checkbox"/> Preferred Teams Negotiation <input type="checkbox"/> Execute Transition Plan (branded supplies) <input type="checkbox"/> Inventory Rationalization <input type="checkbox"/> New Organization Structure <input type="checkbox"/> Priority Commodities Strategy <input type="checkbox"/> Re-branding Procurement Support		
In each project identify failed never sales <input type="checkbox"/> Docu <input type="checkbox"/> Calcute <input type="checkbox"/> Suppli		
<input type="checkbox"/> First 100 Days <input type="checkbox"/> First 100 Days <input type="checkbox"/> First 100 Days <input type="checkbox"/> First 100 Days <input type="checkbox"/> First 100 Days		
Phase ↗ 3044 Pre Close Pre Close Pre Close Pre Close		
Phase ↗ 3048 First 100 Days First 100 Days First 100 Days First 100 Days		
Phase ↗ 3025 Pre Close Pre Close Pre Close Pre Close		
↗ 3050 ↗ 3055 <input type="checkbox"/> Select <input type="checkbox"/> Cancel		
<input type="checkbox"/> Save and Close <input type="checkbox"/> Save and Close		
<input type="checkbox"/> Save and Close <input type="checkbox"/> Cancel		
3000 ↗		
Close Window		

2800 →

FIG. 23